

**TEST-I.  
GENERAL AWARENESS**

- 1) Indian Army on 5 May 2015 inducted which indigenously developed supersonic surface-to-air missile which is capable of targeting enemy helicopters, aircraft and UAVs from a range of 25 km?  
(A) Tejas (B) Pinaka (C) Akash (D) Dhanush
- 2) Jonathan Trott who has recently retired from International Cricket is from which country?  
(A) England (B) West Indies (C) Australia (D) Ireland
- 3) Asian Youth Athletic Championship 2015 which began recently is being held in?  
(A) Pune, India (B) Doha, Qatar (C) Daka, Bangladesh (D) Seoul, South Korea
- 4) Land Boundary Agreement Bill to allow the operationalisation of the 1974 India-Bangladesh Land Boundary agreement was recently numbered as the 119th Constitution Amendment Bill. When it was passed, it became the Constitution \_\_\_th Amendment Bill?  
(A) 99 (B) 100 (C) 101 (D) 111
- 5) Which technology giant has recently launched a cloud computing-based offering named 'Edu-Cloud', designed to offer digital learning and teaching in schools and higher educational institutions?  
(A) Google (B) Facebook (C) Yahoo (D) Microsoft
- 6) Stuart Bingham who won World Snooker Championship is player from which country?  
(A) UK (B) USA (C) Egypt (D) South Africa
- 7) A Cow-urine refinery was recently inaugurated at Jalore in which state?  
(A) Goa (B) Kerala (C) Bihar (D) Rajasthan
- 8) Which among the following document was recently made mandatory for Central excise registration?  
(A) Aadhaar Card (B) Passport (C) PAN Card (D) All of these
- 9) Who was recently appointed as the new chairperson of the Children Film Society of India (CFSI)?  
(A) Naseeruddin Shah (B) Mukesh Khanna (C) Saurabh Raj Jain (D) Shashi Kapoor
- 10) Broadcast Audience Research Council (BARC) India has recently launched a new TV rating system in India. This will replace existing which rating system?  
(A) TAM (Television Audience Measurement) (B) TCRS (Television Content Rating Systems) (C) House Hunters (D) Eurodata
- 11) Which among the following has recently decided to introduce the concept of a Red Flagged Account (RFA) in a bid to minimize fraud risks?  
(A) RBI (B) SEBI (C) PFRDA (D) IRDAI
- 12) Achal Kumar Jyoti was recently appointed as the?  
(A) Vigilance Commissioner (B) Union Home Secretary (C) Chairman of National Human Rights Commission (D) Election Commissioner
- 13) Which e-commerce company has recently acquired Bengaluru-based mobile app development platform company named Native5?  
(A) Flipkart (B) Myntra (C) Snapdeal (D) Amazon
- 14) Microsoft has recently announced that \_\_\_ may possibly be the last Windows operating system?  
(A) Windows Express (B) Windows Edge (C) Windows 10 (D) Windows 13
- 15) Name the political party of Prime Minister David Cameron which won the UK elections recently?  
(A) Conservative Party (B) Scottish National Party (C) Labour Party (D) Liberal Democrats
- 16) National Commission for Backward Classes (NCBC) recently recommended government to raise the 'creamy layer' criterion for OBCs from the present 6 lakh to?  
(A) 5 lakhs (B) 9 lakhs (C) 10.50 lakh (D) 12.50 lakh
- 17) Mumbai sessions court on 6 May 2015 sentenced Bollywood film star Salman Khan to five years in prison, for killing a man in a hit-and-run accident happened in which year?  
(A) 1991 (B) 2002 (C) 2009 (D) 2013
- 18) National Payments Corporation of India (NPCI) on 8 May 2015 announced a \_\_\_ percent reduction in charges for transactions on its inter-bank ATM network?  
(A) 5 % (B) 2 % (C) 8 % (D) 10 %
- 19) Envoys of the Philippines and Norway were recently killed in a chopper crash happened in which country?  
(A) Indonesia (B) Pakistan (C) Afghanistan (D) Nepal
- 20) Hindustan Awami Morcha (HAM) is a new political party recently launched by?  
(A) Prashant Bhushan (B) Kisan Hazare (C) Baba Ramdev (D) Jitan Ram Manjhi
- 21) Name Indian Navy's latest anti-submarine warfare class stealth corvette which was launched on 19 May 2015?  
(A) INS Kavaratti (B) INS Sardar Patel (C) INS Porbandar (D) INS Kalavari
- 22) Researchers have recently discovered the driest place on the Earth in the Atacama Desert and named it Maria Elena South (MES). In which country it is?  
(A) Algeria (B) Chile (C) Uganda (D) Cuba
- 23) Which tech giant has recently acquired Coherent Navigation, a Bay Area firm working on high-accuracy GPS and navigation technologies?  
(A) Microsoft (B) Google (C) Apple (D) None of these
- 24) Laszlo Krasznahorkai who recently won the Man Booker International Prize 2015 is from which country?  
(A) Australia (B) Canada (C) Turkey (D) Hungary
- 25) Prime Minister Narendra Modi on 19 May 2015 returned to India after completing his tour to three nations. Which among the following country was not among his visit?  
(A) China (B) Bangladesh (C) Mongolia (D) South Korea
- 26) Who was recently named as England men's cricketer of the year 2014-15?  
(A) Eoin Morgan (B) Moeen Ali (C) Stuart Board (D) Joe Root
- 27) Who among the following is the recipient of Pt Haridutt Sharma Award 2015?  
(A) Vikram Seth (B) S Krishna Kumar (C) Anurraddha Prasad (D) Vivek Mishra
- 28) Which club recently won the Spanish La Liga title for the 23rd time?  
(A) Real Madrid (B) Barcelona (C) Valencia (D) Atletico Madrid
- 29) Which country topped the first World Environmental Democracy Index?  
(A) Switzerland (B) Lithuania (C) Norway (D) USA
- 30) Tathagata Roy recently sworn in as the governor of?  
(A) Tripura (B) Mizoram (C) Arunachal Pradesh (D) Sikkim
- 31) Siddhivinayak temple which recently received ISO 9001-2008 certification for best quality practices is in which city?  
(A) Chennai (B) Kolkata (C) Hyderabad (D) Mumbai
- 32) International Day of Families was observed on?  
(A) May 15 (B) May 14 (C) May 13

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- (D) May 12
- 33) V Shanmuganathan was on 20 May 2015 sworn-in as the Governor of which state?  
(A) Mizoram (B) Sikkim (C) Meghalaya (D) Tripura
- 34) Who was recently appointed new defence secretary?  
(A) G Mohan Kumar (B) J Varghese  
(C) Pradeep Kumar Sinha (D) Jiji Thomson
- 35) Golden jubilee of which poets works viz.'Sanskriti ke Chaar Adhyaye' and 'Parshuram ki Pratiksha' was recently inaugurated by PM Narendra Modi?  
(A) Mohan Rakesh (B) Ramdhari Singh Dinkar  
(C) Sumithranandan Pant (D) Harivansh Rai Bachchan
- 36) Which state government and Chinese software firm ZTEsoft have recently entered into an agreement for smartcity projects?  
(A) Maharashtra (B) Andhra Pradesh (C) Odisha  
(D) Gujarat
- 37) Which bank on 21 May 2015 tied-up with two of the biggest online retail and payment solution companies, Snapdeal and PayPal?  
(A) Kotak Mahindra Bank (B) Punjab National Bank  
(C) ICICI (D) State Bank of India
- 38) India was recently ranked \_\_\_th out of 70 countries in the first Environmental Democracy Index?  
(A) 64 (B) 44 (C) 24 (D) 4
- 39) International Day for Biological Diversity was observed on?  
(A) May 14 (B) May 21 (C) May 28 (D) May 22
- 40) Who was recently named sixth most marketable athlete in the world as per report released by British Sports business magazine 'SportsPro'?  
(A) M S Dhoni (B) Virat Kohli (C) Sania Mirza  
(D) Saina Nehwal

## TEST-II. ENGLISH LANGUAGE

**Directions (41-55):** Read the following passage carefully and answer the questions given below it. Certain words are printed in bold to help you to locate them while answering some of the questions.

There was once a jackal that lived in a forest by the village along with all the other animals. Now, this particular Jackal was adventurous and often strayed into the village in search of cooked food. It was not a particularly easy thing to do as he knew that the villagers would capture him if he were caught. Besides, the village was full of dogs and the Jackal was afraid of them. They were sure to kill him or hurt him badly if they ever managed to catch him. But the **lure** of food proved too strong for him and so the jackal used to visit the village frequently.

One day, just as he was about to enter a big house he heard the sound of barking. To his horror group of dogs running towards the house he hear the second of barking. To his horror group of dogs running towards the house. They looked **fierce** and the jackal was soon trembling with fear. He ran haphazardly and tumbled right inside a tub of blue dye. The dogs didn't see him and ran the other way. By the time the Jackal climbed out of the tub he was dyed blue from head to foot. He looked strange and totally unlike any other animal.

The jackal was very happy. "No one will be able to recognize me now" he said to himself, "I can easily fool everyone in the forest." When he entered the forest once again everyone was surprised to see such a strange animals. They had never seen any animal of that colour before. "Who are you?" the smaller animals asked him. "Where have you come from?" asked the mighty lion with a frown. "Lord Indra, king of heaven, bus sent me to look after you," said the blue jackal in a grand voice. "I'll be your king from now on. "But I have always been the king of the forest **protested** the mighty lion." "All that must change now as I am the king" said the blue Jackal enjoying himself. "All of you must serve me and do exactly as I tell you."

"What if we don't? asked the tiger. "Then Lord Indra will destroy the entire forest and all of you along with it," said the blue jackal. The animals did not dare to say anything more. "What would you like us to do?" they asked the blue jackal. "Bring me lots of food, to start with," said the blue jackal promptly I am hungry and cannot care of you unless I am properly looked after."

The animals rushed off in search of food. They took care to bring whatever they could find and offered the best of everything to the blue jackal. The jackal was happy and had his fill. The animals promised to serve him faithfully. He assigned special duties to all the animals but **banished** the pack of jackals from the forest because he was afraid they might recognize him some day. The blue jackal had a wonderful time after that.

One day something a **unexpected** happened. The banished pack of jackals was roaming just outside the forest and howled together loudly. The blue jackal forgot as he used to do before. The other animals were present when it happened and started at him incredulously. Here was their mighty blue king howling just like a jackal! So he was a jackal after all and not a strange creature sent from heaven! He had merely been fooling them all these days. Well, they were not going to be fooled any longer. They fell upon the blue Jackal and killed him before he could explain or protest and that was the end of the blue jackal's reign as king.

**41.** Why did the jackal keep going to the village?

- (a) Because he had many friends in the village  
(b) Because he loved the food the humans prepared  
(c) Because he wanted to get away from the pack of jackals  
(d) Because he was not allowed in the forest  
(e) Because he wanted to become the king

**42.** When the jackal returned to the forest

- (a) he was greeted warmly by the other animals  
(b) the pack of jackals immediately recognized him  
(c) the other animals were surprised to see him

(a) Only (a) (b) only (b) (c) only (c) (d) only (b) and (c) (e) none of these

**43.** How did the jackal change his colour?

- (a) He got himself a skin treatment  
(b) he prayed to Lord Indra to change his colour  
(c) He wore a set of the blue clothes  
(d) He tumbled inside a tub containing blue dye  
(e) None of these

**44.** What could be an appropriate title for the story?

- (a) The foolish animals  
(b) The pack of jackals  
(c) Lord Indra, king of heavens  
(d) The blue jackal  
(e) power of blue

**45.** What did the jackal do after he realized that his colour had changed?

- (a) He decided to trick the other animals in the forest  
(b) he decided to kill himself as no one would accept him  
(c) he pretended to be a dog and strayed in the village  
(d) he took a shower hoping the blue colour would run off.  
(e) none of these

**46.** Why did the jackal banish the pack of jackals from the forest?

- (a) He feared they would be jealous of him  
(b) He feared they good not accept him.  
(c) he feared they would recognize him  
(d) he feared they would tell the lion, the king of the forest  
(e) none of these

**47.** What would happen if the animals refused to serve the jackal?

- (a) The jackal would banish them all from the forest?  
(b) the jackal would ensure that they be punished accordingly  
(c) Lord Indra would be very happy about their misbehaviour  
(d) Lord Indra would destroy the forest along with all the animals

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- (e) Lord Indra would not longer be the king of heavens.
- 48.** Why did the animals in the forest readily accept the blue jackal as their king?
- (a) Because he was different from all the other  
(b) because he had an answer to all their questions  
(c) Because he claimed he was sent by Lord Indra to look after them  
(d) Because the Lion who was the king of the forest was not doing a good job  
(e) because the Lion had accepted him as the king
- 49.** The other animals in the forest discovered that their king was indeed a jackal as:
- (a) the jackal finally told them the truth about his colour  
(b) their king was caught howling in response to the banished pack of jackals  
(c) the dye faded off unexpectedly one morning  
(a) only (a) (b) only (b) (c) only (c) (d) only (a) and (b) (e) none of these
- 50.** What was the first demand of the blue jackal ?
- (a) That he be served at all times  
(b) That the pack of Jackals be banished from the forest  
(c) That he be given a grand ceremony as king  
(d) that the animals in the forest worship him  
(e) that he be excluded from all work in the forest
- Directions (51- 53):** Choose the word which is most nearly the same in meaning to the word printed in bold as used in passage?
- 51. FIERCE**  
(a) Daring (b) Solid (c) Violent (d) Trained (e) Harsh
- 52. PROTESTED**  
(a) objected (b) said (c) Affirmed (d) fought (e) though
- 53. LURE**  
(a) Reward (b) desire (c) happiness (d) scent (e) temptation
- Directions (54- 55):** Choose the word which is most Opposite in meaning to the word printed in bold as used in the passage.
- 54. UNEXPECTED**  
(a) noticeable (b) pleasant (c) ordinary (d) original (e) usual
- 55. BANISHED**  
(a) secluded (b) Embraced (c) Included (d) loved (e) delivered
- Directions (56- 60):** Read each sentence to find out whether there is any grammatical error in it. The error, if any, will be in one part of the sentence. The number of that part is the answer. If there is no error, the answer is (e) i.e. 'No error' (Ignore the errors of punctuation, if any)
- 56.** In school (a) / we have to enrolled (b)/ in sports (c)/ and music classes (d)/ No error (e)
- 57.** This report (a)/ highlights on (b)/ the need for (c)/ further research (d)/ No error (e)
- 58.** Several banks (a)/ are shown interest (b)/ in the proposed development (c)/ of the public sector (d)/ no error (e)
- 59.** In order (a)/ to be successful (b)/ you must worked (c)/ very hard (d) / No error (e)
- 60.** As a child, (a)/ I always want to (b)/ have a bicycle (c)/ of my own (d)/ No error (e)
- Directions (61-65):** Pick out the most effective word from the given words to fill in the blanks to make the sentence meaningful complete.
- 61.** I ..... your parents that I would take care of you.  
(a) said (b) alerted (c) forced (d) promised (e) asked
- 62.** The seating arrangement makes it difficult for the students to..... from each other.  
(a) copy (b) talk (c) relate (d) complaint (e) train
- 63.** Computers are useless..... you know how to use them.  
(a) therefore (b) if (c) hence (d) should (e) unless
- 64.** We need more information before we can reach a .....  
(a) development (b) fact (c) step (d) design (e) decision
- 65.** We must have..... that these drugs are harmless.  
(a) proof (b) signs (c) notes (d) intelligence (e) drawings
- Directions (66-70):** In each questions below four words which are numbered (a) , (b), (c) and (d) have been printed, of which

one word may be wrongly spelt . The number of that word is the answer. If all the four words are correctly spelt, mark (e) i.e, 'All four correct' as the answer.

- 66.** (a) Lettre (b) Error (c) Habitual (d) Explain (e) All correct
- 67.** (a) pulse (b) arrange (c) stores (d) prudent (e) all correct
- 68.** (a) Substance (b) Holiday (c) Disaster (d) Constant (e) All correct
- 69.** (a) Sense (b) impact (c) Tension (d) Febrary (e) all correct
- 70.**(a) Memory (b) Excited (c) Social (d) fourty (e) All correct
- Directions (71-80):** In the following passage, there are blanks, each of which has been numbered. These numbers are printed below the passage and against each, five words are suggested one of the which fits the blank appropriately . find out the most appropriate word in each case.
- An idol- maker had to deliver an idol to a customer. He placed it on his donkey's back and they began their journey. The idol-maker was extremely .... **(71)**... at his job and this particular.... **(72)**.... Was one of the best he had ever made. Whoever saw it stopped to bow down and.... **(73)**.... The donkey .... **(74)**... they were bowing to him. He was enormously pleased and flattered. He did not wish to go away from the place where he was held in such high... **(75)**.... And so he stopped ... **(76)**.... His master coaxed him to start walking again, but he did not. **(77)**.... Finally his master lifted the idol on to own head and .... **(78)**.... His journey. The donkey stood where he was, head held high, and feeling very happy until, he suddenly became.... **(79)**.... That no one was watching him. The people were now following his master and bowing to the idol. The donkey realized his ....**(80)**.... And feeling ashamed of himself ran to rejoin his master.

- 71.**(a) adventurous (b) tactful (c) fond (d) skilled (e) elaborate
- 72.** (a) piece (b) imitation (c) feature (d) art (e) design
- 73.**(a) appreciation (b) praises (c) pray (d) meditate (e) contemplate
- 74.** (a) wished (b) knew (c) enjoyed (d) thought (e) said
- 75.**(a) preference (b) esteem (c) spirit (d) altitude (e) favour
- 76.**(a) steadily (b) willingly (c) abruptly (d) smoothly (e) quietly
- 77.** (a) succeed (b) win (c) avail (d) yield (e) justify
- 78.**(a) cancelled (b) disregarded (c) began (d) resumed (e) stopped
- 79.** (a) aware (b) obvious (c) tired (d) reluctant (e) doubtful
- 80.** (a)outcome (b) foolishness (c) fantasy (d) behaviour (e) conduct

## TEST-III. QUANTITATIVE APTITUDE

**Directions 81-95:** What should come in place of the question mark (?) in the following questions ?

81.  $120 \div 24 \times 36 = ?$   
(a) 188 (b) 180 (c) 184 (d) 182 (e) none of these
82.  $6850 \div 25 \div ? - 24 = 30.8$   
(a) 4 (b) 10 (c) 6 (d) 5 (e) none of these
83.  $39815 + 42305 = 122678 - ?$   
(a) 82156 (b) 40522 (c) 45022 (d) 60256 (e) none of these
84.  $98 \times 64 - 3504 = ?$   
(a) 2572 (b) 2768 (c) 2964 (d) 2732 (e) none of these
85.  $113698 - 105697 - 3058 = ?$   
(a) 4493 (b) 4934 (c) 4943 (d) 4953 (e) none of these
86.  $(25 \times 6000) \div 150 \times 45 = ?$   
(a) 4500 (b) 50000 (c) 5000 (d) 450000 (e) none of these
87.  $\sqrt[3]{2197} \times \sqrt[3]{729} = ?$   
(a) 117 (b) 91 (c) 126 (d) 99 (e) None of these
88.  $(6)^2 + (8)^2 \times (2)^2 - (9)^2 = ?$   
(a) 215 (b) 209 (c) 221 (d) 211 (e) none of these
89.  $7008 \div 24 + 6208 \div 16 = ?$   
(a) 640 (b) 720 (c) 700 (d) 690 (e) none of these
90.  $\frac{3}{4}$  th of  $\frac{3}{5}$  th of  $\frac{2}{3}$  rd of ? = 3174  
(a) 10550 (b) 10540 (c) 10580 (d) 10500 (e) none of these

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91.  $(5)^{(3.5)} \times (5)^{(4.8)} \times (5)^{(2.4)} \div (5)^{(?)} = (5)^{(5.1)}$   
 (a) 5.4 (b) 5.2 (c) 5.6 (d) 5.5. (e) none of these
92.  $45\%$  of 3204 –  $48\%$  of ? = 911.40  
 (a)1050 (b) 1105 (c) 1150 (d) 1005 (e) none of these
93.  $48\%$  of 350  $\times \frac{3}{4} = ?$   
 (a) 42 (b) 128 (c) 126 (d) 48 (e) None of these
94.  $(5436+2402+1148) \div ? = 449.30$   
 (a) 20 (b) 24 (c) 22 (d) 18 (e) none of these
95.  $\sqrt{1296} \times \sqrt{1764} + ? = (39)^2$   
 (a) 9 (b) 7 (c) 11 (d) 5 (e) none of these
96. The respective ratio of the number of boys to the number of girls studying in a school is 25:29. The total number of students studying in the school is 270. If 15 boys and 15 girls take admission in the school, what will be the new respective ratio of the boys and girls studying in the school ?  
 (a)6:7 (b) 8:9 (c) 7:8 (d) 7:9 (e) none of these
97. The profit earned after selling a T-shirt for Rs. 575/- is the same as loss incurred after selling the same T shirt for Rs. 295/- What is the cost price of the T shirt ?  
 (a) Rs. 425/- (b) Rs. 445/- (c) Rs. 430/- (d) Rs. 450/- (e) None of these
98. In a class of 125 students 20% of the students can dance.  $\frac{2}{5}$  th of the total number of students in the class can sing and  $\frac{2}{5}$  th of the remaining number of students in the class are good at sports. What is the respective ratio of the number of students who can dance to the number of students who are good at sports.  
 (a) 5:4 (b)4:3 (c) 5:3 (d) 6:2 (e) none of these
99. Amrita took a loan of Rs. 50,600/- at a certain rate of simple interest for 5 years. At the end of 5 years she repayed an amount of Rs. 65,780/- What is the rate of interest at which Amrita took the loan ?  
 (a) 5 p.c.p.a (b) 4 p.c.p.a (c) 8 p.c.p.a (d) 6 p.c.p.a (e)none of these
100. What should come in place of the question mark (?) in the following number series ?  
 3 5 13 43 177 ? 5353  
 (a) 891 (b) 713 (c) 885 (d) 899 (e) None of these
101. What approximate value should come in place of the question mark (?) in the following question ?  
 $5040 \div 33 - 45 = ?$   
 (a) 115 (b) 102 (c) 120 (d) 108 (e) none of these
102. The population of a town two years ago was 45000. It increased by 12% in the first year and decreased by 15% in the second year. What was the population of the town at the end of two years ?  
 (a) 57960 (b) 42840 (c) 44820 (d) 50400 (e) none of these
103. Find the average of the following set of scores.  
 157, 348, 443, 221, 360, 795, 841, 101  
 (a) 443 (b) 368.50 (c) 408.25 (d) 348 (e) none of these
104. If an amount of Rs. 93,470/- is distributed equally amongst 75 people, how much approximate amount would each person get ?  
 (a)Rs. 1,230/- (b) Rs. 1,240/- (c) Rs. 1,242/- (d) Rs. 1,246/- (e) Rs. 1,254/-
105. Samir scored a total of 455 marks out of 800 marks in an examination. What was his approximate percentage in the examination ?  
 (a) 60 (b) 52 (c) 54 (d) 62 (e) 57
106. A juice shop requires 35 kg of sugar for seven days. How many kg. of sugar will it require for 50 days ?  
 (a) 250 kg (b) 150 kg (c) 350 kg (d) 300 kg (e) none of these
107. The sum of five consecutive numbers is 250. What is the

- difference between the sum of the smallest and the largest number and the square of the middle number ?  
 (a) 2500 (b) 2200 (c) 2000 (d) 2600 (e) none of these
108. In the following number series a wrong number is given. Find out the wrong number.  
 5800 5788 5764 5728 5660 5620 5548  
 (a) 5764 (b) 5620 (c) 5660 (d) 5728 (e) 5788
109. The difference between 46% of a number and 35% of the same number is 169.4. What is  $\frac{3}{4}$  th of that number ?

- (a) 1055 (b) 1145 (c) 1065 (d) 1155 (e) none of these
110. The respective ratio of the length and breadth of a rectangular plot is 3:2. If the length of the plot is 40 metres more than its breadth, what is the perimeter of the rectangular plot ?  
 (a) 200 metre (b) 400 metre (c) 500 metre (d) cannot be determined (e) none of these

Directions 111-115: Study the following table carefully and answer the questions given below :

Number of Graduates and Post Graduates living in various towns

Towns	Graduates	Post Graduates
A	10200	8000
B	25250	18000
C	15150	10500
D	20200	16250
E	24000	20000
F	16500	18450

111. What is the difference between the number of graduates and the number of post graduates in town C?  
 (a) 4650 (b) 4500 (c) 4560 (d) 4600 (e) None of these
112. What is average number of post graduates in all the towns together ?  
 (a) 16250 (b) 15500 (c) 15200 (d) 16000 (e) none of these
113. What is the respective ratio of the number of graduates from towns A and B together to the number of post graduates from town A and E together ?  
 (a) 709:535 (b) 709:560 (c) 540:709 (d) 769:709 (e) None of these
114. What is the total number of graduates and post graduates in town A, D and F together ?  
 (a) 84500 (b) 90200 (c) 88500 (d) 89500 (e) none of these
115. The number of graduates in town F approximately what percent to the number of postgraduates in the same town ?  
 (a) 84 (b) 92 (c) 95 (d) 83 (e) 89
- Directions 116-120: What will come in the place of the question mark (?) in the following number series ?
116. 11 15 31 67 131 ?  
 (a) 233 (b) 221 (c) 243 (d) 231 (e) none of these
117. 483 471 435 375 291 ?  
 (a) 183 (b) 184 (c) 185 (d) 186 (e) none of these
118. 5 7 13 25 45 ?  
 (a) 67 (b) 75 (c) 65 (d) 55 (e) None of these
119. 4 11 25 53 109 ?  
 (a) 221 (b) 234 (c) 212 (d) 222 (e) none of these
120. 15 21 33 51 75 ?  
 (a) 113 (b) 103 (c) 105 (d) 115 (e) none of these

## Test –IV REASONING ABILITY

Directions 121-125: Study the following information to answer the given questions.

Eight friends L, M, N, O, P, Q, R and S are sitting around a circle facing the centre. There are equal number of males and females in the group. No two females are immediate neighbours of each other. N is a male and N sits third to the right of R. O is a female and O is not an immediate neighbour of N. P sits second to the left of O. S sits fourth to the right of L and S is not an immediate

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neighbour of R. Q is female.

121. What is Q's position with respect to O?

(a) Immediate right (b) Third to the right (c) Third to the left (d) Fourth to the left (e) Fifth to the right

122. Four of the following five are alike in a certain way based on their seating positions in the above arrangement and so form a group. Which is the one that does not belong to the group?

(a) LO (b) NL (c) OP (d) PQ (e) MS

123. If all the eight friends are made to sit alphabetically in the clockwise direction starting from L, positions of how many will remain unchanged (excluding L)?

(a) None (b) one (c) two (d) three (e) four

124. Which of the following is true about M?

(a) M sits third to the right of Q  
(b) M sits second to the right of L  
(c) M is a male  
(d) M sits to the immediate left of O  
(e) none of these

125. Which of the following represent, the females in the group ?  
(a) O, P, Q, S (b) Q, R, P, O (c) Q, L, M, O (d) O, M, Q, R (e) none of these

Directions 126-130: In each of the questions below, two statements are given followed by two conclusions numbered I and II. You have to take the two statements to be true even if they seem to be at variance from the commonly known facts and then decide which of the given conclusions logically follows from the given statements disregarding commonly known facts.

Given answer (1) if only conclusion I follows

Given answer (2) if only conclusion II follows

Given answer (3) if either conclusion I or conclusion II follows

Give answer (4) if neither conclusion I nor conclusion II follows

Give answer (5) if both conclusions I and II follow.

126. Statements : All purses are strings. No string is a basket.

Conclusions : I. No purse is a basket.

II. At least some purses are basket.

127. Statements : some glasses are tablets. All machines are tablets.

Conclusions : I. All tablets being machines is a possibility.

II. All machines being glasses is a possibility.

128. some weathers are rains. Some summers are weathers.

Conclusions : I. At least some summers are rains.

II. At least some weathers are summers.

129. Statements : All watches are shoes. Some watches are rings.

Conclusions : I. some rings are shoes.

II. All rings are shoes.

130. Statements: All tents are cabins. All cabins are houses.

Conclusions : I. All tents are houses.

II. All houses are tents.

Directions 131-135: Study the following information to answer the given questions.

Seven friends- A, B, C, D, E, F and G are sitting in a straight line facing north, not necessarily in the same order. E sits fourth to the left of G. Neither E nor G sits at the extreme ends. A sits third to the right of D. C sits fourth to the left of F. C does not sit at one of the extreme ends.

131. Four of the following five are alike in a certain way based on their seating positions in the above arrangement and so form a group. Which is the one that does not belong to the group?

(a) AC (b) GB (c) FG (d) BA (e) DE

132. What is B's position with respect to E?

(a) second to the right (b) third to the left (c) second to the left (d) third to the right (e) none of these

133. Who sits exactly in the middle of the row ?

(a) B (b) G (c) C (d) D (e) none of these

134. Which of the following represents the friends sitting at the extreme ends of the line.

(a) B,A (b) D,C (c) A,F (d) D,F (e) None of these

135. If all the seven friends are made to sit in alphabetical order

from left to right, the positions of how many will remain unchanged ?

(a) four (b) three (c) one (d) two (e) none

Directions 136-140: In each question below is given a group of numbers/symbols followed by five combinations of letter codes numbered 1,2,3 and 4 and 5. You have to find out which of the combinations correctly represents the group of numbers/symbols based on the following coding system and the conditions and the number of that combination as your answer.

Number /symbol	7	3	&	6	%	2	#	8	4	@	1	+	5	\$
Letter code	S	H	P	W	L	D	K	J	X	Z	Q	T	N	F

Conditions :

I. If the first element is a symbol and the last element is a number, then the codes for both are to be interchanged.

II. If both the first and last elements are symbols, then the last element is to be coded as the code for the first element.

III. If the group of elements contains only one symbol, then that symbol is to be coded as A.

136. 45631#

(a) ANWHQX (b) XNWHQK (c) XNWHQA (d) XNHWQA (e) KNWHQX

137. 2@7\$4&

(a) DASFXP (b) PZSAXD (c) DZSFXP (d) PZSFXP (e) PZSFXD

138. 3+5641

(a) HTNWXQ (b) QANWXH (c) HANXWQ (d) HANWXQ (e) QTNWXH

139. %82&47

(a) LDJPXS (b) SJDPXL (c) SJDXP (d) LJDJPXS (e) SDJPXL

140. @4153+

(a) TXQNHT (b) ZQXNHZ (c) TQXNHT (d) ZXQNHT (e) ZXQNHZ

**Directions (141-145):** In these questions, relationships between different elements is shown in the statements. These statements are followed by two conclusions.

Give answer 1 if only conclusion I follows

Give answer 2 if only conclusion II follows

Give answer 3 if either conclusion I or conclusion II follows

Give answer 4 if neither conclusion I nor conclusion II follows.

Give answer 5 if both conclusions I and II follow.

141. Statements :  $A > L = T < R \leq H > K$

conclusions : I.  $H > L$  II.  $K > T$

142. Statement:  $P \geq N > D \geq G < B \leq J$

conclusions : I.  $G < P$  II.  $G < J$

143. Statement :  $Q \leq E < I > N = R \geq S$

conclusions : I.  $E \geq S$  II.  $S \leq N$

144. Statement:  $R = S \geq Y \geq M < W < O$

conclusions : I.  $Y < M$  II.  $O > S$

145. Statement :  $F \leq C \leq V = Z < X = U$

conclusions : I.  $V < U$  II.  $Z < F$

Directions 146-150: Study the following arrangement carefully and answer the questions given below:

MI&RS2K3#T6LE%AFGU\$H\*59J4DW7@Q!©NB

146. If all the symbols are dropped from the arrangement, which of the following will be the twelfth from the left end?

(a) F (b) G (c) E (d) J (e) None of these

147. What should come in place of the question mark (?) in the following series based on the above arrangement?

& SK TL% G\$\* ?

(a) JD7 (b) JW@ (c) JDW (d) 94W (e) None of these

148. Four of the following five are alike in a certain way based on their positions in the above arrangement and so form a group. Which is the one that does not belong to the group ?

(a) GFU (b) J94 (c) R&S (d) T6# (e) 7W@

149. Which of the following is eighth to the right of the nineteenth from the right end of the above arrangement ?

(a) 4 (b) 3 (c) J (d) 9 (e) None of these

150. How many such consonants are there in the above arrangement, each of which is immediately preceded by a

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consonant and also immediately followed by a number ?

(a) none (b) one (c) two (d) three (e) more than three

151. How is the girl in the photograph related to Kunal?

Statement:

I. Pointing to the photograph, Kunal said, "She is the mother of my father's only granddaughter".

II. Kunal has no siblings.

III. Pointing to the photograph, Kunal said, "She is the only daughter in law of my mother".

(a) any two of the three (b) only I and II (c) only II and III (d) either only III or only I and II (e) none of these

152. How many sons does X have?

Statements :

I. Q and U are brothers of T.

II. R is sister of P and U.

III. R and T are daughters of X.

(a) only I and II (b) only II and III (c) All I, II and III (d) I, II and III together are not sufficient (e) none of these

153. Who is to the north east of R?

I. S is to the south east of N, who is to the south west of P, who is to the north of Q.

II. T is to the north west of Q, who is to the south of P.

III. R who is to the north of S, is midway between N and Q, N being to the west of R.

(a) all I, II, III together are required

(b) only I and III together are sufficient

(c) only II and III together are sufficient

(d) either I and III together or II and III together are sufficient (e) none of these

154. Five persons – A, B, C, D and E are sitting in a row. Who is sitting in the middle.

Statement ;

I. B is between E and C.

II. B is to the right of E.

III. D is between A and E.

(a) only I and II (b) only II and III (c) only I and III (d) All I, II and III (e) none of these

155. In which year was Sanjay born ?

Statement :

I. Sanjay is six year older than Gopal

II. Gopal's brother was born in 1982.

III. Sanjay's brother is two year younger than Gopal's brother who was eight year younger than Gopal.

(a) only I and II (b) only II and III (c) only I and III (d) All I, II and III (e) None of these

Directions 156-160: Study the following information to answer these questions.

I. Seven persons P, Q, R, S, T, V, X belonging to different cities viz., Delhi, Mumbai, Chennai, Calcutta, Bangalore, Hyderabad and Trivandrum, not necessarily in the same order, went to USA for attending a conference. Each one had a different specialisation viz., Literature, Physics, Economics, Marketing, Computers, Textile Engineering and Information Technology.

II. 'S' is from Chennai and 'Q' does not have specialization in textile and economics. R is a man of marketing and comes from Mumbai. The person from Calcutta has specialization in computers. 'P' who is specialized in Literature does not belong to Delhi. V having specialization in Physics is from Trivandrum. Information Technology is the specialization of X who comes from Bangalore.

156. Which of the following persons is from Delhi ?

(a) P (b) S (c) T (d) S or T (e) None of these

157. Who is a textile Engineer ?

(a) S (b) T (c) V (d) S or V (e) S or T

158. Person with specialization in Literature comes from which of the following cities ?

(a) Bangalore (b) Calcutta (c) Delhi (d) Hyderabad (e) none of these

159. Which of the following combinations of person, city and

specialization is correct ?

(a) S-Chennai –Economics (b) S-Chennai-Textile (c) Q-Calcutta – computers (d) T-Delhi –Economics (e) None of these

160. Who is specialized in computers?

(a) Q (b) S (c) T (d) data inadequate (e) none of these

## Test –V

### Marketing Aptitude/computer knowledge

**161.** A presentation means:

- (a) Display of products
- (b) Explaining the utility of products
- (c) A gift
- (d) Display of Communication skills
- (e) All of these

**162.** A DSA means :

- (a) directly selling authority
- (b) directly selling agent
- (c) direct selling authority
- (d) direct selling agent
- (e) distributors and selling agencies

**163.** 'Benchmark' means:

- (a) products lined up on a bench
- (b) Salesmen sitting on a bench
- (c) set standards
- (d) marks on a bench
- (e) none of these

**164.** Value- added services means:

- (a) Giving full value for money
- (b) better value for higher price
- (c) costlier service
- (d) additional service
- (e) all the above

**165.** CRM means:

- (a) customer relationship management
- (b) customer Retention manager
- (c) customer Relatives meet
- (d) channel route market
- (e) channel representative manager

**166.** A 'Target Group' in Marketing :

- (a) To whom the sales should be directed
- (b) A Group of Sellers
- (c) A Group of buyers
- (d) A group of products
- (e) All the above

**167.** The Target Group for Credit Cards is:

- (a) All card holders
- (b) All existing borrowers
- (c) individuals with taxable income
- (d) All of these
- (e) none of these

**168.** Bank assurance means:

- (a) Assurance given by banks to Loans
- (b) Assurance to bank with one bank
- (c) Assurance to repay loans
- (d) Assurance to give good service
- (e) Selling insurance products through banks

**169.** Cross selling means:

- (a) Selling with a cross face
- (b) Selling to Red cross members
- (c) selling to blue cross members
- (d) selling across countries
- (e) selling other products to existing customers

**170.** ATM means:

- (a) Any time Marketing
- (b) Any time money
- (c) Any time Machine
- (d) Automated Teller Machine
- (e) Automatic Teller money

**171.** Digital Marketing is:

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- (a) a way of Direct Marketing  
(b) a way of Indirect Marketing  
(c) a strategy of the DSAs  
(d) all of these  
(e) none of these
- 172.** Market segmentation helps in:  
(a) Identifying the target group  
(b) Focussed marketing  
(c) Improved lead generation  
(d) only (a) and (b)  
(e) all (a), (b) and (c)
- 173.** Only one of the following is true. Find the same.  
(a) marketing is not required in a monopolistic situation  
(b) marketing is not required in public enterprises  
(c) marketing depends on competitors performance  
(d) marketing has no role to play in production levels  
(e) motivated employees do not require sales incentives
- 174.** Price is an important factor for effective marketing. What are the other Ps?  
(a) product, Promotion and place  
(b) place, persuasion and Promotion  
(c) Price, Person and Place  
(d) Product , paper and Person  
(e) none of these
- 175.** Advertisements are required for:  
(a) Boosting the production levels  
(b) motivating the employees  
(c) boosting the sales  
(d) all of these  
(e) none of these
- 176.** Sales forecasting involves study of:  
(a) Proper selling price  
(b) sales planning  
(c) Distribution outlets  
(d) consumer needs and demands  
(e) all of these
- 177.**Market Research is needed for:  
(a) Choosing the right sales persons  
(b) Choosing the right products  
(c) Making proper marketing decision  
(d) deciding the sales incentives  
(e) none of these
- 178.** Marketing is termed as successful, when:  
(a) There is a rise in the number of salesman  
(b) There is no need for post- sales service  
(c) There is no need to give discounts  
(d) There is rise in sales through more clients  
(e) marketing is an ongoing process and hence, can never be successful
- 179.** Marketing in Banks is required for:  
(a) Getting new customers (b) Retaining existing customers  
(c) Lending (d) Accepting of deposits  
(e) all of these
- 180.** Service Marketing is the same as:  
(a) Relationship Marketing (b) Transaction marketing  
(c) Internal marketing (d) all of these  
(e) none of these
- 181.** A record is related to a file, as a statement is related to a:  
(a) procedure (b) file (c) program (d) data (e) none of the above
- 182.** Housing all hardware, software, storage and processing in one site location is called:  
(a) time-sharing (b) a distributed system (c) centralized processing (d) a host computer (e) none of above
- 183.**Several computers linked to a server to share programs and storage space.....  
(a) Network (b) grouping (c) library (d) integrated system (e) none of the above
- 184.** Soft copy refers to:  
(a) printed output (b) music sounds (c) screen output (d) digitizing (e) none of the above
- 185.** Meaningful filename helps in easy file:  
(a) storing (b) accessing (c) identification (d) printing (e) none of the above
- 186.** LAN stands for:  
(a) local access network  
(b) local area network  
(c) logical access network  
(d) logical area network  
(e) none of the above
- 187.** WWW stands for :  
(a) world work web (b) wide work web (c) wide world web (d) world wide web (e) none of the above
- 188.**Hard disk drives are considered..... storage.  
(a) flash (b) nonvolatile (c) temporary (d) nonpermanent (e) none of these
- 189.** A(n).... Uses laser technology to store large amounts of information .  
(a) floppy disk  
(b) compact disc read-only memory (CD-ROM)  
(c) hard disk  
(d) extended disc read-only memory (ED- ROM)  
(e) none of these
- 190.** Storage that retains its data after the power is turned off is referred to as:  
(a) volatile storage (b) non-volatile storage (c) sequential storage (d) direct storage (e) none of these
- 191.**The ..... key will launch the Start button.  
(a) esc (b) shift (c) window (d) shortcut (e) none of these
- 192.** A(n) .... Is a combination of hardware and software that facilities the sharing of information between computing devices.  
(a) network (b) peripheral (c) expansion board (d) digital device  
(e) none of these
- 193.** When sending an e-mail the.... Describes the contents of the message.  
(a) to (b) subject (c) contents (d) CC (e) none of these
- 194.**Which of the following is an example of connectivity?  
(a) Internet (b) floppy disk (c) power cord (d) data (e) none of these
- 195.** A program written in a high level language is referred to as.....  
(a) source code (b) object code (c) machine code (d) assembly code (e) none of these
- 196.** A program designed to destroy data on your computer which can travel to infect' other computers is called a:  
(a) disease (b) torpedo (c) hurricane (d) virus (e) none of these
- 197.** The ..... manual tells you how to use a software program.  
(a) documentation (b) programming (c) user (d) technical (e) none of these
- 198.** The side bar in a window or word processor that has an arrow on both ends and a box in the middle that you use your mouse to move the pages up or down:  
(a) scroll bar (B) roll bar (c) page bar (d) box bar (e) none of these
- 199.** A(n)..... is a device that electronically processes data, converting it to information  
(a) alogirthm (b) computer (c) software (d) program (e) none of these
- 200.** The place where the computer stores programs and data is called.....  
(a) memory (b) storehouse (c) storage unit (d) backup (e) none of these